

Message Text

LIMITED OFFICIAL USE

PAGE 01 SURABA 00223 190209Z

61

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 PA-01 PRS-01 USIA-06 CIAE-00

INR-07 NSAE-00 /032 W

----- 130165

R 090236Z APR 76

FM AMCONSUL SURABAYA

TO AMEMBASSY JAKARTA

INFO SECSTATE WASHDC 0827

USDOC WASHDC

LIMITED OFFICIAL USE SURABAYA 0223

STATE FOR EA/IMS

COMMERCE FOR BIC/OIM/MEPD

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: MAJOR PROJECT: TENDERS FOR SIX NEW SUGAR MILLS IN JAVA

REF: JAKARTA 0355

1. LOCAL NEWSPAPER, BHIRAWA, RAN STORY SOURCED FROM JAKARTA NEWSPAPER ON MARCH 6, WHICH AIRED COMPLAINTS OF INDONESIAN COMPANIES DISSATISFIED WITH WORKINGS OF STATE PLANTATIONS' TEAM EVALUATING PROPOSALS FOR SIX NEW MILLS IN JAVA.

2. ARTICLE FOLLOWS: QUOTE. TEAM FOR TENDER OF SIX SUGAR MILLS DISAPPOINTS THE PEOPLE. SEVERAL NATIONAL COMPANIES, COOPERATING WITH FOREIGN COMPANIES, RECENTLY EXPRESSED THEIR DISAPPOINTMENT AND SAID THEY FEEL EXTREMELY HARMED BY THE ACTIONS OF THE INTERNATIONAL TENDER TEAM FOR THE CONSTRUCTION OF SIX SUGAR MILLS FOR THE BKU PNP (OFFICE OF STATE PLANTATIONS). THE TEAM HAS BEEN DISSOLVED SINCE ITS DELIBERATIONS ARE COMPLETED. THE DISAPPOINTMENT OF THE COMPANIES IS CAUSED, ACCORDING TO MOST, BY THE TENDER TEAM'S "UNFAIR ACTS" IN THEIR EVALUATION, AS WELL AS THEIR POLICIES.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SURABA 00223 190209Z

THEY SAY THAT COMPANIES WITH LOW TECHNICAL COMPETENCE WHICH

SUBMITTED RELATIVELY HIGH BIDS WERE INVITED TO PARTICIPATE IN NEGOTIATIONS WHILE BETTER COMPANIES, WHICH SUBMITTED RELATIVELY LOW BIDS, WERE EXCLUDED. MOREOVER, IN THEIR EVALUATION, THE TEAM DISCRIMINATED IN FAVOR OF SOME SUPPLIERS, WHILE TELLING OTHERS THAT TO DISCRIMINATE WOULD VIOLATE THEIR DUTY TO PROVIDE AN OBJECTIVE EVALUATION. END QUOTE.

3. COMMENT: WHILE WE HAVE HEARD NO SUCH GRUMBLING AMONG LOCAL SUGAR EQUIPMENT SALES REPRESENTATIVES, ATTITUDES EXPRESSED DURING EVALUATION OF PROPOSALS FOR NEW MILLS GENERALLY STRESSED THAT FACTORS OTHER THAN QUALITY AND PRICE WOULD BE MOST IMPORTANT. OFFICE OF STATE PLANTATIONS IS NOTORIOUS FOR UNDER THE TABLE DEALINGS WITH SUPPLIERS, AND ARTICLE ABOVE MAY ONLY BE SOUR GRAPES FROM COMPANIES WHO STRUCK OUT IN COMPETITION AND WANT TO BELIEVE GAME UNFAIRLY RIGGED. END COMMENT.
HOWLAND

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: BoyleJA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976SURABA00223
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760147-0546
From: SURABAYA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760476/aaaacmtm.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 JAKARTA 355
Review Action: RELEASED, APPROVED
Review Authority: BoyleJA
Review Comment: n/a
Review Content Flags:
Review Date: 24 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <24 MAY 2004 by greeneet>; APPROVED <20 SEP 2004 by BoyleJA>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: TENDERS FOR SIX NEW SUGAR MILLS IN JAVA
TAGS: BEXP, ID
To: JAKARTA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006